



SAP Training



IVC Business Services Ltd

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 27/F, East Tower, 609 Tai Nan West Street, Cheung Sha Wan, Kowloon, Hong Kong

IVC SAP TRAINING FOR NITTP

Sales Industry 4.0 Course SD - part 1

Course Duration: 10 days
10:00 – 13:00, 14:00 – 18:00

SAP Training - Sales in SAP S/4HANA (Part 1)

Objectives

- Understand the SAP's approach and solutions for Industry 4.0
- Execute the main business procedures involved in sales and distribution processing.
- Implement the main functions and Customizing settings in sales and delivery processing.
- Implement functions and make Customizing settings in pricing and billing.
- Use functions and Customizing settings in general sales and distribution processes such as output and text determination.

Course Content

Section 1

- Introduction of Industry 4.0
- SAP's Industry 4.0 Approach
- SAP's Solutions for Industry 4.0

Section 2

- Processes in sales and distribution: organizational structures in sales and distribution, working with customer and material master data, overview of the process chain for sales order processing, introduction to pricing, introduction to the availability check, sales and distribution processing with make-to-order production, credit memo processing and returns processing, introduction to sales and distribution reporting.
- Sales: Creating and processing sales orders, sales document types, item categories, schedule line categories, document flow and copying control, partner determination, contracts and scheduling agreements, special business transactions, incompleteness logs, material determination, material listing/exclusion, product selection, free goods.
- Mini case study in sales.
- Delivery processes: Controlling outbound deliveries, creating and processing deliveries, picking, packaging, goods issue.

COURSE CODE	IVC/11/2024
PREREQUISITES	Business knowledge in the area of sales and distribution processing
COURSE DURATION	10 days (10:00 – 13:00, 14:00 – 18:00) <i>* other offer, please check by email.</i>
CONTAINS	Face-to-face training course x 10 days, course notes and practices system
COURSE FEE	HKD 39,735.-

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