



# SAP Training



**IVC Business Services Ltd**

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 27/F, East Tower, 609 Tai Nan West Street, Cheung Sha Wan, Kowloon, Hong Kong

## IVC SAP TRAINING FOR NITTP

### Sales Industry 4.0 Course SD - part 2

Course Duration: 10 days  
10:00 – 13:00, 14:00 – 18:00

### SAP Training - Sales in SAP S/4HANA (Part 2)

#### Objectives

- Understand the SAP's approach and solutions for Industry 4.0
- Execute the main business procedures involved in sales and distribution processing.
- Implement the main functions and Customizing settings in sales and delivery processing.
- Implement functions and make Customizing settings in pricing and billing.
- Use functions and Customizing settings in general sales and distribution processes such as output and text determination.

#### Course Content

##### Section 1

- Introduction of Industry 4.0
- SAP's Industry 4.0 Approach
- SAP's Solutions for Industry 4.0

##### Section 2

- Condition technique for the definition and maintenance of prices, surcharges, and discounts
- Using prices and other conditions in sales documents
- Rebate processing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination, features of the SD-FI interface
- Message determination / Text determination
- Overview of performing system modifications using enhancement technology

<b>COURSE CODE</b>	<b>IVC/12/2024</b>
<b>PREREQUISITES</b>	<b>Completed course of Part 1</b>
<b>COURSE DURATION</b>	<b>10 days (10:00 – 13:00, 14:00 – 18:00)</b> <i>* other offer, please check by email.</i>
<b>CONTAINS</b>	<b>Face-to-face training course x 10 days, course notes and practices system</b>
<b>COURSE FEE</b>	<b>HKD 39,735.-</b>

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